

# Law Firms Are Still Pushing to Diversify—Here's What's Really Changing in 2025



Law firms entered 2025 with a clear mandate: make diversity, equity, and inclusion measurable, durable, and tied to business results. Clients are asking for diverse matter teams in RFPs, candidates are vetting firms for real advancement opportunities, and leaders know that inclusive teams win complex work. The pipeline looks stronger than ever—especially among summer associates and junior lawyers—but the partnership gap remains the profession's defining challenge.

## What the Latest Numbers Say

- Summer associates are more diverse than ever. According to NALP's 2024 diversity report, **43.07**% of 2024 summer associates identified as students of color—an all-time high and roughly a 19-point increase since the Great Recession. That's encouraging for the near-term pipeline. NALP
- Women are now the majority of associates. Women comprised **50.31**% of associates in 2023—the first time women have been the majority in the 30+ years NALP has tracked the metric. American Bar Association
- Partner ranks still lag. In 2023, only 12% of law firm partners were lawyers of color, highlighting a steep drop-off from associate to partner levels. In many offices, there are still no Black or Latino partners at all.
- **Bottom line from NALP:** The profession has hit "unprecedented" diversity milestones, yet the data also flags headwinds that could slow gains—particularly for Black lawyers—if firms don't address structural barriers. **NALP**

#### Why Diversity Remains a Strategic Priority

**Client expectations.** Corporate legal departments increasingly demand diverse matter teams and transparent reporting of diversity metrics. That pressure has made DEI a competitive factor in RFPs, panel selections, and ongoing outside-counsel reviews. Reuters

**Talent and innovation.** As firms expand tech-enabled practices and cross-disciplinary teams, leaders report that broader perspectives improve problem-solving and client outcomes—another incentive to sustain DEI despite external scrutiny. **Reuters** 

**Global context.** Internationally, some firms are adopting **social-mobility** targets alongside race and gender metrics, underscoring how the market is widening its lens on inclusion. The Times

#### The Gap Between Intent and Outcomes

Despite clear top-line commitments, the data reveal a persistent **promotion and retention** problem:

- **Promotion bottlenecks:** Representation drops at each step toward partnership. Many offices still report **zero** partners from specific racial or ethnic groups, which signals challenges in sponsorship, book-building opportunities, and credit allocation for diverse lawyers. **NALP**
- **Uneven progress across offices:** While associate classes look markedly different than a decade ago, the partner ranks—where origination credit and leadership reside—have not kept pace. **American Bar Association**
- **Backlash and scrutiny:** Industry commentary notes that momentum can stall when programs face legal or cultural pushback. Sustained progress tends to correlate with data-driven, business-aligned initiatives rather than stand-alone programming. **Law School Admission Council**

#### What Firms Are Doing Differently in 2025

1. Data-driven staffing and origination policies

Firms are tracking who gets "resume-making" work and revisiting origination credit so teams that bring diverse talent to client relationships share in revenue recognition. This improves retention and promotion readiness. Reuters

Sponsorship (not just mentorship)
High-impact programs pair diverse associates with partner sponsors who actively open doors to clients and leadership roles—key for crossing the associate-to-partner chasm identified in NALP data. American Bar

Association

3. Transparent metrics for clients

Regular reporting on staffing diversity and advancement outcomes is becoming table stakes in client relationships and panel reviews. Reuters

4. Expanded pipeline efforts

Beyond 1L/2L scholarships, firms are partnering with pre-law and community organizations and, in some markets, piloting **socio-economic** access initiatives that complement race and gender metrics. The Times

5. Leadership accountability

Practice leaders are being evaluated on inclusive staffing and measurable advancement outcomes—tying DEI to the same business KPIs used for revenue and client growth. Reuters

## **Outlook: What to Watch Through 2026**

- **Associate-to-partner conversion:** Will the record-diverse associate pipeline translate into partner promotions within the next two to four years? NALP's partner-level metrics will be the key scorecard.
- Client-driven requirements: Expect more RFPs and convergence programs to request granular team data, tying panel status to demonstrated progress rather than policy statements alone. Reuters
- **Broader inclusion dimensions:** Socio-economic background, disability, and neurodiversity metrics are gaining attention in the UK and may influence U.S. conversations as global clients standardize expectations. The Times

#### The Bottom Line

Above the Law's August 13 report captured the mood: **firms are still working to diversify—and they know it's mission-critical.** The latest numbers show meaningful gains at the entry level, but the partnership gap remains the defining challenge. Firms that align DEI with client service, staffing economics, and leadership incentives are the ones most likely to convert today's diverse associate classes into tomorrow's diverse partnership.

https://www.jdjournal.com/