

Partners Are Cashing In—But Location Still Rules the Roost

Read full report here: Partner Compensation by Geography: New York, California & Regional Market Analysis 2024



BCG Attorney Search just released its Partner Compensation by Geography: New York, California & Regional Market Analysis 2024, and the findings are as bold as they are telling.

New York Still Wins-By a Mile

- New York partners pull in an average of \$2.3 million/year, placing them about 45% above the national
 average
- Corporate, M&A, and securities partners—especially at major Wall Street firms—can exceed \$3 million annually, with the top 10% earning even more
- Complex litigation partners average around \$2.1 million

California Is Catching Up—and Fast

- Silicon Valley tops the state with \$2.1 million average compensation.
- San Francisco: ~\$1.9 million.
- Los Angeles: ~\$1.7 million
- Tech, IP, venture capital, and entertainment law are powerful growth drivers.

Middle America: Still Playing Catch-Up, But With Perks

- Secondary markets like Houston, Dallas, Chicago, Boston, and Washington D.C. offer partner pay ranging from \$1.3 million to \$1.8 million
- Factors like energy law in Houston, regulatory work in D.C., and IP in Boston help push compensation upward.

Real Dollars vs. Sticker Price

- After adjusting for cost of living, Houston's purchasing power exceeds New York's, while cities like Chicago and Dallas closely match the nominal top-tier markets
- That means lower housing costs and lifestyle expenses can offset smaller paychecks—and sometimes even improve overall value.

What It Means for Firms and Firm Leaders

- For firms: Knowing these geographic variances is key when planning expansions or compensation strategies.
- For partners: Location matters—and decisions should weigh raw dollars against lifestyle, market dynamics, and long-term trajectory.
- **Emerging markets** may offer better work-life balance, leadership opportunities, and real income—even if headline pay is lower.

Bottom line: Location still matters—big time. New York remains the gold standard, but California's catching up fast, and secondary markets are showing real value when you factor in lifestyle and cost-of-living advantages.

Uncover where partners earn the most—and why geography still shapes the legal pay landscape. Read BCG Attorney Search's **Partner Compensation by Geography: New York, California & Regional Market Analysis 2024** to see how your market stacks up.