

Follow This Secret Tip During Interviews to Get the Job



Summary: *When an attorney follows this tip to have the right approach during interviews, they will be wanted by law firms instead of seen as a risk.*

Read [The #1 Thing You Need to Say in Legal Job Interviews to Get a Job](#) to learn more about what you need to be saying during interviews.

CEO Harrison Barnes has a secret for you. This secret will pretty much guarantee you a job offer if you understand it and use it properly during interviews.

Attorneys are trained to find weaknesses in arguments and people. This also means attorneys are taught to hide a weakness with a strength. For example, an attorney that attends a lower-level law school can use this weakness as a strength by stating that they know they need to work harder to prove they are worthy of the job because they attended a less prestigious law school. Showing that you are willing to improve even with a weakness is part of what is called the “S-curve modifier.”

[Harrison Barnes Takes on the Tough Question of “What’s the Point?”](#)

The “S-curve” explains the life of a business or even an attorney. Typically a business gradually grows through development, introduction, and growth but starts to decline after the business hits maturity. Unless a modifier comes in, such as a new product, to boost the growth of the company again, it will continue to decline until it completely fails or flat lines at a lower level.

[Take Back Control of Your Legal Career](#)

The career of an attorney follows a similar pattern unless they can produce something to keep them going. This may come in the form of a new job before they have hit the time when they are declining in productivity or demand.

[Factors Law Firms Look at When Hiring](#)

While in interviews always show that you are still on your way up the “S-curve.” You can do this packaging yourself differently, changing your value, finding new employers to sell your talent to, or moving to a new place. Following this simple secret will make law firms want to hire you because they will see you as an attorney on the upward cycle, an attorney with potential.

Source: <http://www.bcgsearch.com/article/900042817/The-1-Thing-You-Need-to-Say-in-Legal-Job-Interviews-to-Get-a-Job/>

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